

Track	ID#	Speaker name	Speaker Title	Speaker Company	Date & Time
IP Contact Center Summit					
	CCS-1	IP Contact Center Shootout			Friday, Feb 13 • 8:15 am
		Jeff Dworkin		Technology Marketing Corporation	Moderator
		Dave Meermans	Director of Product Management	EADS Telecom	
		Jason Pace	Vice President Sales	Stratasoft, Inc.	
		Peggy Gritt	Senior Director Product Marketing	Interactive Intelligence	
		Rob Winder	VP Business Development	Genesys	
		Tim DeWitt	Director of Product Marketing	Lucent Technologies	
		Frank Shaffer	Director, Global Voice Services, BT Global Voice Services	British Telecom	
	CCS-2	The Web Connected Contact Center			Friday, Feb 13 • 12:30 pm
	CCS-3	Building the Next-Gen Contact Center			Friday, Feb 13 • 1:30 pm
		Bill Bush	Enterprise Consultant Relations Manager	EADS Telecom	
		Bar Veinstein	Product Marketing Manager	NICE Systems	
Cable Telephony Summit					
	CT-2	Leading Market Drivers for Cable Telephony			Friday, Feb 13 • 8:15 am
		Sarah Hofstetter	Senior VP, Corporate Communications	Net2Phone	
	CT-1	An Introduction to Cable Telephony Standards & Technology			Friday, Feb 13 • 9:15 am
		Larry Greenstein	Director of Product Management	Nuera Communications	
	CT-3	Network Necessities: Upgrading for Voice...			Friday, Feb 13 • 12:30 pm
		Michael Laraia	Senior Director of IP Product Management	Motorola Broadband	
	CT-4	Rolling Out Services: Effective Launch Strategies			Friday, Feb 13 • 1:30 pm
		Debbie Greenstreet	Product Management Director	Texas Instruments VoIP Group	
		Rich Grange	CEO	New Global Telecom	
	CT-5	Coax Success: Cable Telephony Success Stories			Friday, Feb 13 • 2:30 pm
Wireless IP Telephony Summit					
	W-1	Leveraging WiFi for Voice			Friday, Feb 13 • 8:15 am
		Bill Simmelink	General Manager, VoIP Business Unit	Texas Instruments	
		Brian Jenkins	Vice President of Product Marketing	AirFlow Networks	
		Kamal Anand	VP of Marketing and Business Development	Meru Networks	
		Tom Keating		TMC	Moderator
		Ben Guderian	Director of Marketing	SpectraLink Corporation	
	W-2	WiFi Market Overview			Friday, Feb 13 • 9:15 am
		Merwyn Andrade	CTO	Aruba Wireless Networks	
	W-3	Securing Your Wireless Lan			Friday, Feb 13 • 12:30 pm
		Laura García-Manrique	Group Manager	Symantec Corporation	
		Paul DeBeasi	VP Product Management & Marketing	Legra Systems	
	W-4	WiFi Dual Mode Phones: Ready for Prime Time?			Friday, Feb 13 • 1:30 pm
		Katherine Overby	WLAN Subscriber Group Marketing Manager	Motorola	
	W-5	Selecting and Deploying Enterprise WiFi...			Friday, Feb 13 • 2:30 pm
		Kamal Anand	VP of Marketing and Business Development	Meru Networks	
		Merwyn Andrade	CTO	Aruba Wireless Networks	

Track	ID#	Speaker name	Speaker Title	Speaker Company	Date & Time
TMC University IP PBX Certification Courses					Weds., Feb 11 • 9:45am - 4:30 pm
		John Drolet	VP of Worldwide Sales	CITEL Technologies	
		Konstantin Nikashov	VP Development	MERA Networks	
		Alfredo Rizzo	Chief Technology Officer	Adapt	
		David Laurensen	VP Information Technology and CIO	A. Finkl & Sons	
		Patrick Ferriter	Director of Product Marketing	Zultys	
<hr/>					
SIP Workshop					
	SIP-1	The Basics of SIP			Wednesday, Feb 11 • 9:45am
		Alan Percy	Product Marketing Manager	AudioCodes	
		Jeffrey R. Szczepanski	CTO & Founder	Allworx	
	SIP-2	Developing IP Mobile Services			Wednesday, Feb 11 • 10:45 am
		Arjun Roychowdhury	Product Manager	Hughes Software Systems	
	SIP-3	Presence Applications in the Real World			Wednesday, Feb 11 • 11:45 am
		Patrick Ferriter	Director of Product Marketing	Zultys	
	SIP-4	SIP? NAT? NOT! Traversing the Firewall for SIP Call Completion			Wednesday, Feb 11 • 1:30 pm
		Jim Greenway	VP of Marketing	Kagoor Networks	
		Steve Johnson	President	Ingate Systems	
	SIP-5	SIP Appfest			Wednesday, Feb 11 • 2:30 pm
		Boris Fridman	COO	SJ Labs	
		William Zhang	Director of Technology	Grandstream Networks	
<hr/>					
Enterprise/Government Solutions					
	EG-1	Unified Communications & Presence for Enterprise Productivity			Thursday, February 12 • 8:00 am
		Robert Long	Director of Product Marketing	Lucent Technologies	
		Mike Berlin	Director of Sales, Communications Solutions Group	Interactive Intelligence	
	EG-2	IP Fax			Thursday, February 12 • 9:00 am
		James Rafferty	Senior Manager of Product Management	Brooktrout Technology	
		Ralph Musgrove	Vice President, Market Development	Venali, Inc	
	EG-3	IP Telephony Security Issues Facing Your Enterprise			Thursday, February 12 • 12:45 pm
		Steve Finegan	Product Marketing manager	Sniffer Technologies	
		Tom Kershaw	Vice President of VoIP	VeriSign	
		Sal Yazbeck	President	Communications One Group	Moderator
		Stephen Seavecki	Product Marketing Manager	VIACK Corporation	
	EG-4	Video Conferencing & Collaborative Computing			Thursday, February 12 • 1:45 pm
		Eric Schummer	President	Corpotel	
	EG-5	Out of Sight, But Not Out of Touch: Remote Office/Branch Office Solutions			Thursday, February 12 • 2:45 pm
		Chris Koehncke	Vice President, Marketing	SS8 Networks	
		Dean Griffler	Director of North American Sales	iDirect Technologies	
		Martin Sendyk	VP Business Development	Centrepoint Technologies	
		Charlie Henderson	Director, Product Management	EADS Telecom	
	EG-6	Upgrading Your Data Network to Handle Voice			Thursday, February 12 • 3:45 pm
		Chris Miller	Network Integration Manager	Lucent Worldwide Services	

Track	ID#	Speaker name	Speaker Title	Speaker Company	Date & Time
Service Provider Solutions					
	SP-1	Quality of Service for Real Time Network Management			Wednesday, Feb 11 • 9:45am
		Brian Glinsman	Executive Director	Texas Instruments	
		Sid Nag	Founder, CEO and President	Prominence Networks	
	SP-2	Leberaging IP Telephony Services to Reduce Churn & Build a Loyal Customer Base			Wednesday, Feb 11 • 10:45 am
		Lance Fried	Director of Marketing	Telephony @ Work	
	SP-3	Local Number Portability Update			Wednesday, Feb 11 • 11:45 am
		Amol Joshi	VP of Marketing	BayPackets	
		Greg Smith	President and CEO	Accudata Technologies	
	SP-4	Service Provider Round Table			Wednesday, Feb 11 • 1:30 pm
		Cody Willard		CL Willard Capital Partners, LP	Moderator
		Ari Rabban	VP Corporate Development and Marketing	VocalTec Communications	
		Dennis Kyle	Vice President	Level 3	
		Frank Estes	Vice President	Transnexus	
		Jim Leach	Assistant VP of Market Development	SAVVIS	
		Joe Glynn	VP of Product Innovation	Qwest	
		Tim Saunders	VP Product Management	Adtran	
		Alan E. Gold	Senior Vice President	Avotus	
	SP-5	IP Centrex for Service Providers			Wednesday, Feb 11 • 3:30 pm
		Satya Mallya	Senior Staff Architect	France Telecom R&D	
		Mark Whittier	Vice President of Corporate Marketing	VocalData	
		Dieter Rencken	Senior Product Manager	Polycom	
		Rick Tang	Member of Technical Staff	Lucent	
		Jon Arnold	Program Leader, VoIP Equipment	Frost & Sullivan	Moderator
		Eric Schummer	President	Corpotel	
	SP-6	Tales from the Trenches: Real World Success Stories			Thursday, February 12 • 8:00 am
		Mark Peck	Director of Wireless Product Management	dynamicsoft Inc	
	SP-7	Next-Generation Switching Options Explored			Thursday, February 12 • 9:00 am
		Dan Dearing	VP Marketing	NexTone Communications	
	SP-8	Border Crossing: The Increasing Importance of Session Border Controllers			Thursday, February 12 • 12:45 pm
		Kevin Klett	Vice President, Product Management	Acme Packet	
		Konstantin Nikashov	VP Development	MERA Networks	
		Micaela Giuhart	Assistant VP of Product Management	Netrake Corporation	
		Tim Thornton	CTO	Quintum	
		Jon Arnold	Program Leader, VoIP Equipment	Frost & Sullivan	Moderator
		Jim Greenway	VP Marketing	Kagoor Networks	
	SP-9	Real-Time Billing for Softswitches, Media Servers, and other IP Voice Platforms			Thursday, February 12 • 2:45 pm
		Eric Hernaez	President	telic.net	
	SP-10	ENUM: IP-enabling the Global Telephone Directory			Thursday, February 12 • 3:45 pm
		Rom Mattesich	CEO	Stratum1, Inc.	
		Tom Kershaw	Vice President of VoIP	VeriSign	

Track	ID#	Speaker name	Speaker Title	Speaker Company	Date & Time
Essential Issues & Trends					
	EI-1	Opportunities for IP and Telecom VARs			Wednesday, Feb 11 • 9:45am
		Robert Messer	President	ABP International	
	EI-2	The Fundamental Value Proposition for IP Telephony Products			Wednesday, Feb 11 • 10:45 am
		Ron Weaver	CTO	Viper Networks	
	EI-3	The Leading Trends & Opportunities in Internet Telephony			Wednesday, Feb 11 • 11:45 am
		Cody Willard		CL Willard Capital Partners, LP	Moderator
		Lars Johnsson	Director of Product Planning & Marketing	Flarion	
		Robert Messer	President	ABP International	
		Xiang Wei	CTO & VP Engineering	Grandstream Networks	
		Charlie Henderson	Director, Product Management	EADS Telecom	
	EI-4	Effective Marketing Strategies for IP Telephony Products			
		CANCELLED			
	EI-5	State and Federal Regulatory Update			Wednesday, Feb 11 • 1:30 pm
		Robert W. Taylor	Attorney at Law		
		Bill Hunt	VP, Regulatory Affairs	Level 3	
		William B. Wilhelm, Jr	Lawyer	Swidler Berlin Shereef Friedman, LLP	
	EI-6	Case Study: Making IP Telephony Work			Wednesday, Feb 11 • 3:30 pm
		Romolo Pallini	Director Networks & Telecom	Getronics	
IP Telephony Development					
	D-1	Designing Your Network for Quality of Service			Thursday, February 12 • 8:00 am
		Choon Shim	CTO and VP	Qovia	
		Richard Dominach	Director Business Development and Marketing	Prominence Networks	
	D-2	Developing Applications for IP Phones			Thursday, February 12 • 9:00 am
		Jacob Bridger	VP of Marketing	RADVISION's Technology Business Unit	
	D-3	The Essential Developer's Toolkit for Designing Enterprise IP Telephony			Thursday, February 12 • 12:45 pm
		Fred Zimmerman	Executive Director, Customer Premise Solutions	Texas Instruments VoIP Group	
	D-4	Standards Update: Report from the Field			Thursday, February 12 • 1:45 pm
		David R. Gellerman	VP, Technology and Corporate Development	Spirent Communications	
	D-5	Voice Enabling the Internet: SALT, VXML, etc.			Thursday, February 12 • 2:45 pm
		Brian Marquette	CTO	SandCherry	
	D-6	From Small Things (Big Things One Day Come): VoIP Development at the Processor Level			Thursday, February 12 • 3:45 pm
		Mark Felice	Co-Founder and VP	Trinity Convergence	
		Doug Morrissey	VP & CTO	Octasic	

Track	ID#	Speaker name	Speaker Title	Speaker Company	Date & Time
Strategic Considerations					
	SC-1	Super Session: Is IP Centrex Right for Your Business?			Thursday, February 12 • 8:00 am
		Bryan Wiener	President, Net2Phone Global Services LLC	Net2Phone	
		Jill Ross	Director of Technical Marketing	Avaya	
		Gene Chohon	IP Centrex Product Marketing	Lucent Technologies	
		Frank Petkovich	Director of Product Marketing	Sylantro Systems	
		Lawrence Harte		Althos	Moderator
	SC-2	Opportunities for International Business Development			Thursday, February 12 • 12:45 pm
		Marcelo Rodriguez	Editor/Publisher	Voxilla.com	Moderator
		Ravi Sakaria	President, CEO	VoicePulse	
		Mark Spencer	President	Digium	
	SC-3	Migrating the SME to VoIP			Thursday, February 12 • 1:45 pm
		Jeff Robinson	President	Netfabric	
	SC-4	Growing your Business through Next Generation Peering and Transit for VoIP			Thursday, February 12 • 2:45 pm
		Andy Burnette	VP, Architecture and Technology	Terremark Worldwide	
	SC-5	IP@Home: SOHO Ip Telephony Products & Opportunities			Thursday, February 12 • 3:45 pm
		Bryan Wiener	President, Net2Phone Global Services LLC	Net2Phone	
		Kevin Gavin	Chief Marketing Officer	GoBeam	
		Neal Shact	President	CommuniTech	
		Ralph Musgrove	Vice President, Market Development	Venali, Inc	
Special Sessions: Conference fee required for admission					
		Grand Opening Session featuring Avaya and 3Com			Wednesday, Feb 11 • 8:30 am
		Mun Yuen Leong	CTO	Avaya	
		Dave Hattey	VP & GM, Enterprise Voice Solutions	3COM	
		Featured Presentations			
		Brad Clark	VP of Marketing	Sprint	Wednesday, Feb 11 • 12:30 pm
		Jeff Bak	Director of Product Management	ITXC	Thursday, Feb 12 • 7:30 am
		Rick Gramatges	Technical Sales Director, CALA	Lucent Technologies	Thursday, Feb 12 • 12:15 pm
		Merwyn Andrade	CTO	Aruba Wireless Networks	Friday, Feb 13 • 11:45 am

Track	ID#	Speaker name	Speaker Title	Speaker Company	Date & Time
Keynotes & Panels: Admission free with VIP Pass					
Keynote Speeches					
		Penny S. Shaffer	Global Services Vice President, Americas Region	AT & T	Wednesday, Feb 11 • 4:30 pm
		Mark Straton	Senior Vice President, Global Marketing	Siemens	Thursday, Feb 12 • 4:30 pm
		Marie Hattar	Director of Enterprise Convergence Solutions	Nortel Networks	Thursday, Feb 12 • 5:00 pm
The Future of IP Telephony					
		Barry Zipp	Senior Director, Intelligent Services	MCI	Wednesday, Feb 11 • 5:00 pm
		Christopher Labrador	VP, Business Communication Solutions	Toshiba America Information Systems	
		Chuck Rutledge	VP Marketing	Quintum Technologies	
		Joe Burton	Director Engineering / Media Services	Cisco Systems	
		Nicolas Pohland	Executive Director	snom	
		Peter Spencer	Director, Strategic Marketing, Fixed Communications Group	Alcatel	
		Pierce Reid	VP Marketing	Qovia	
		Stef van Aarle	Vice President of Strategy and Marketing	Lucent Worldwide Services	
The 4th IP PBX Shootout					
		Charlie Henderson	Director Product Management	EADS Telecom	Thursday, Feb 12 • 9:45 am
		Frank Petkovich	Director of Product Marketing	Sylantro Systems	
		Frank Shaffer	Director, Global Voice Services, BT Global Voice Services	British Telecom	
		Jim Puchbauer	Director of Marketing	Altigen	
		Kevin Gavin	Chief Marketing Officer	GoBeam	
		Konstantin Nikashov	VP Development	MERA Networks	
		Scott Wharton	Vice President, Marketing	BroadSoft, Inc.	
		Peggy Gritt	Senior Director Product Marketing	Interactive Intelligence	
		Gene Weber	Director, Success IP Telephony Engineering	Nortel Networks	